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HAY, PEED & SEED DIVISION

1922

The H. H. Withrow Co.

successors to

L. K. Ellsberry & Co.

Geneseo, Ill.

U. S. A.

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UNIVERSITY OF ILLINOIS

Agricultural College and Experiment Station

Department of Agronomy

Urbana, Illinois, February 23, 1921.

L. K. Ellsberry & Company, Geneseo, Illinois, Gentlemen:

During January I ordered from you four bushels of your Western Plowman seed corn which was duly received. Since this corn is to be used on our various experimental fields we put it through a careful test. The results of the test on your corn showed just one ear that did not come up to the standard. I consider this a remarkable record and congratulate you for your efficiency. I shall always keep your firm in mind when placing future orders and when recommending others where to secure good seed corn.

Very truly yours,
H. J. SNIDER,
Charge: Soil Experiment Fields.

FOREWORD

E take pleasure in announcing to the thousands of customers of the L. K. Ellsberry & Company that The H. H. Withrow Company has purchased the plant, equipment and goodwill of the L. K. Ellsberry & Company, of

Geneseo, Illinois, and will continue the business under the same careful management. The "WE" means Dad and I. We have been partners for the last thirty-six years, that is, ever since I was born.

We are both farmers and know what good seed means for a big crop of corn. Dad, F. O. Withrow, has been a stockholder here at the Geneseo plant since 1914 and was manager until 1918, at which time I became a member of the company and have been manager of the L. K. Ellsberry & Company for the past three years, while Dad has been manager of the L. K. Ellsberry & Company at Nevada, Iowa.

We are devoting our best energy towards growing the very best pure bred seed corn of the highest germinating power at a reasonable price. We pride ourselves in getting our seed in very early and in drying with furnace heat and electric fans—assuring our customers in getting seed that warrants a perfect stand.

We solicit personal inspection of our plant and system. Our customers are cordially invited to visit us. We have nothing to conceal and much to show.

In this spirit we are pleased to send you this catalog of our seed corn, and feel that you will be interested in reading not only what we have to say but also the letters from a few of our many customers of last season who took time to write us about their corn.

We have a fine lot of seed corn this year—both in Regular Stock and early Sack Picked. Send, or bring, us your order early and we will take good care of you and ship at once, or later—just as you please.

With best wishes for a happy, prosperous 1922, we are,

Yours very truly,

THE H. H. WITHROW COMPANY

IT PAYS OF COURSE, BUT—

VERY farmer knows it pays to use the very best seed corn he can get. He knows the price per acre for seed corn makes it the cheapest seed he uses on his farm.

What some do not know is where to get the best seed corn. Some fellows will wonder whether they had better try their own crib corn or, go to some neighbor's crib who had a good yield last year, or send to a seed house.

The question is not where you go to get it, but it is what you

get.

You ought to know that every ounce of seed corn you use this spring,

Comes from well bred stock.

Was protected from freezes with artificial heat.

Will grow when you put it in the ground. Is early in maturity and a big yielder.

That is the only kind of seed corn worth using. If you have that kind and the Lord gives you a favorable season you are going to raise a bumper crop. Thousands of farmers got that kind of seed from us last year, and their letters tell the results.

Our seed all comes from Breeding Block Stock; it is bred for bushels not for show corn. We believe in fine looking ears, but we are always willing to sacrifice beauty if we can grow more bushels

of good, sound corn.

It is all picked early in the fall before the freezes come. We hang thousands of bushels on wire hangers and the balance is put in our specially constructed drying vaults. Our immense house is heated with large hot air furnaces and night and day the corn is dried with large electric ventilator fans.

As a result we get corn which grows, yields, and matures. You cannot get any better seed corn than we will send you and you can-

not afford to use a poorer quality.

Four Bushels Increase from Dried Seed Corn

Grain Dealers' Journal, November 25, 1919

Farmers may expect at least four bushels more corn to the acre from seed that is carefully dried out in fall than from seed picked from the crib in the spring, according to agronomists at the Ohio Experiment Station. On the average farm this would amount to an increase of almost \$100 a year.

Tests confirming these results were secured by handling separate lots of seed corn over a number of years, in which practically every method of caring for seed corn was tested, whether good

or bad.

Seed corn dried out with artificial heat and stored carefully proved to be superior to that picked from the crib, buried in oats, piled in a heap or left in an unventilated place when drying. The seed from each lot of corn dried under different circumstances is planted each year at the station to find out what the actual yield might be. The artificially dried corn has given 4 bushels more than any other method of curing.



Sack picking in the field. Picking in the fields and hauling to the seed house.

Picked in Sack-Dried on a Rack

T is a wonderful sight to see thousands upon thousands of bushels of sackpicked corn hung on wire hangers. Every ear of it picked by men going through the fields with sacks over their shoulders. Every ear of it as dry as a bone and with a germ in it as strong as nature knew how to make it.

You would be interested to see it and we would be mighty glad to have you come and visit us to see it.

It costs a lot of money to put seed this way but it makes ideal seed. It is as near perfection as possible. While we guarantee our Regular Stock just as strongly as the Sack Picked, yet we have to admit that the Early Picked is the ideal.

Every ear of our shelled seed is hand butted and tipped, and graded for the edge drop planter.

Hobart, Ind., Sept. 18, 1921.

Dear Sirs:

I have used from eight to fifteen bushels of your corn

I have used from eight to fifteen bushels of your corn each year for the last four years.

I have found that every bit of it grew, and have not had to replant a hill in that time.

The corn is entirely satisfactory to us and we would not think of using our own seed when we can get such good seed reasonably.

The treatment I have received from your company has been recognitions.

has been excellent.
We appreciate your prompt service and courtesy.
Yours truly,
CHAS. E. CHESTER.

Coal Valley, Ill., Sept. 30, 1921.

Now as regards the seed corn we have bought of you at different times, it has grown to good yields. It sure did grow and make a good stand. It seemed as though every kernel grew. We never got any poor seed from you people.

MIKE SHARP & SON.

Elkhart, Iowa, Oct. 13, 1921.

I was very well pleased with the seed corn I got from you and will keep you in mind when I want some again.
P. W. McClung.

Logansport, Ind., Sept. 25, 1921.

I have planted of your seed corn for 2 years and I am intending to use it the coming season, for I found it 100% good. This season I did not get it planted until the 6th of June but it is out of the way of frost and has been for some time. I planted Western Plowman. It is fine. JOHN CRANE.

Geneseo, Ill., Sept. 25, 1921.

The Plowman seed corn purchased from you last spring ave a good account of itself. It came up with a strong and even stand. When hardly thru the ground we had a very hard rain but the corn rallied and came on fine. We are glad to recommend the H. H. Withrow Co. as a firm who know how and have the facilities to take care of their seed corn.

C. D. FORD.

Kelley, Iowa, Sept. 24, 1921.

I am glad to say that the corn I purchased from you last spring gave splendid success. The germination was very strong and it is reasonably early in maturity. . . . Should such an occasion arise I should be more than pleased to give you another order. P. E. GRIFFITH.

Storing Our Seed Corn

THE FIRST THING we have to do is to grow our corn. We make contracts with the best farmers around our plant to grow it for us. All of our seed is grown within a radius of six miles of Geneseo. In this way we can get our varieties isolated, keep it pure, put out a large acreage and take only the best.

We furnish all the seed and it all comes from breeding block stock. It has the best blood in it obtainable.

In the fall we begin sack picking very early, long before the corn will do to crib. It is all hung on wire hangers recommended by the U. S. Department of Agriculture in their Farmers' Bulletin 1175. The regular stock is hauled direct from the field to the seed houses and rough sorted. The seed is put in our scientifically constructed drying vault and all the rest of it put in outside cull bins and hauled to the elevator for market corn as soon as it is dry enough.

As soon as we get the corn we start drying it by means of large fans which blow the air through the ventilating flues; and as quick as it gets cold we start the furnaces and run them day and night until the corn gets absolutely dry. This is the only way to make safe seed. See article from Ohio Experiment Station at bottom of page one.

We know that when we get the corn in before the freezes come and never let it become exposed to freezing weather, there are going to be only letters of praise coming from our customers.

When we work the corn out every ear is examined by removing several kernels and examining the heart. It is then tipped and butted by hand if to be shelled or carefully packed in crates if the customer wants it in the ear. Last spring we had to open up several hundred crates of ear corn and shell it because we had sold all our shelled seed and our customers would not take the ear corn. They preferred it shelled and graded for them so all they would have to do would be to put it in the planter box and start planting.

Every kernel of our corn is shipped on approval.

Don't forget to order at once as we expect to sell out early this season. Write name and address plainly.

Chicago Heights, Ill., Sept. 24, 1921.

It is a trifle too early as yet to state anything on the yields from the "Western Plowman" Seed Corn that we received from you, but it does indicate something when we say that we purchased the initial shipment for our own use and that many of our friends who happened in and saw the seed, ordered until your supply of seed

and saw the seed, ordered until your sapply are ran out.

Reports indicate that it is an early maturing corn and we have had no complaints of any nature coming to us; we even had one customer who let his neighbor have part of his seed and who now regrets that he was so neighborly. We trust that you may have a good supply for the coming year and that we will not have to disappoint so many of our customers.

J. F. Leising Co.,

J. F. Leising Co., By W. W. SMITH, Pres.

Osborne, Ill.

Dear Sirs:

Dear Sirs:

Last spring I purchased from you 41 bushels of seed corn, about half Reid's Yellow Dent and Western Plowman. I think Western Plowman is an ideal variety of corn for my location, as it matures a little earlier than the Reid's. I have purchased corn from you for several years and in all this time I have been absolutely satisfied. Will order more corn from you for next season's use.

Yours truly,

DAN AGUE.

Nevada, Iowa, Sept. 25.

I am glad to tell you I am well pleased with the seed corn I got from you last spring. I got a good stand and the corn is out of the way of frost and looks fine.

CHARLE T. FORD.

Forrest, Ill., Oct. 2, 1921.

Your seed corn was perfect in germination as I got a perfect stand, but when I tell you that it never rained in this locality from June 1st to Sept. 5th that my corn only yields between 35 and 40 bu, per acre. I hope to be able to pick my own seed this year but if I do not will certainly order more from you. Please send catalog when they are ready.

Ames, Nebr., Oct. 2, 1921.

I must say I was very well satisfied with the seed corn. I got a 100 per cent stand and I think my corn will make 70 bu. If I need some more next spring I will get it from you because I know I cannot get any better any place. Thanking you for your prompt service, I am, OTTO HOFFMAN.

LaMoille, Ill., Sept. 28, 1921.

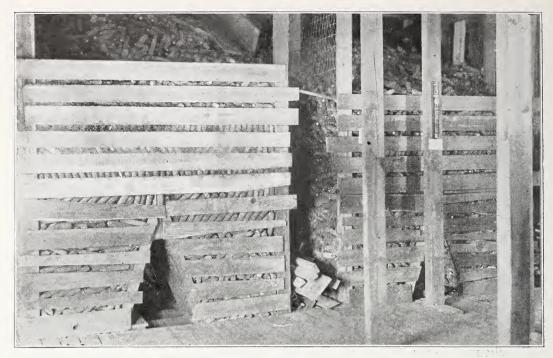
I was very well satisfied with your seed corn and wish to tell what I think of it. The first time I plowed the corn I counted the missing hills in 5 rows 185 rods long and there were only 14. Nearly a perfect stand, of two and three to the hill. I have corn that will make 80 bu, to the acre.

E. F. Long.

Columbus Jct., Iowa, Sept. 22.

I wish to state the seed corn I got from you last spring has proven O. K. Hardly think it pays to save your own seed as it is so uncertain—so you will probably hear from me next spring.

JAMES E. KERR.



Showing the end of one of our drying vaults. These are built over a slatted floor and as shown in picture have a high ventilator running entire length.

Logansport, Ind., Sept. 25, 1921.

I have planted of your seed corn for 2 years and I am intending to use it the coming season for I found it 100% good. This season I did not get it planted until the 6th of June but it is out of the way of frost and has been for some time. I planted Western Plowman. It is fine.

JOHN CRANE.

Annawan, Ill., Sept. 24, 1921.

We have had seed corn from your house several years and have always been very well pleased with the seed. Even last spring when conditions were very much against weak seed corn we had a good stand.

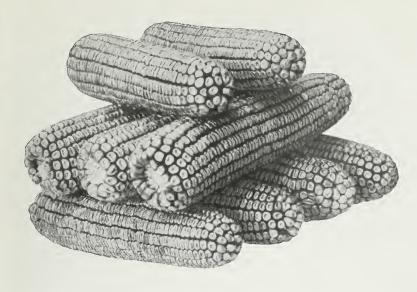
Kedron Valley Products Co., By B. M. Kuhn.



Our Plant at Geneseo, Illinois

You will note the lettering across the front of this building is the L. K. Ellsberry & Company. We purchased this plant and business from the L. K. Ellsberry & Company last fall and through the courtesy of Mr. Ellsberry we are still using the same name on this cut.

We are certainly very glad of this courtesy as we personally know Mr. Ellsberry is an A No. 1 man, has done business honestly and has a host of good friends which we sincerely hope we can retain.



Western Plowman

TESTERN PLOWMAN is the wonder corn of Northern and North Central Illinois. It was originated about twenty years ago by Mr. William Green and Mr. William Webb of Will County, Illinois. Mr. Webb changed the name of his strain, but Mr. Green continued to breed Western Plowman until he moved to Iowa, when he turned his breeding plot seed over to the Soil Improvement Association of DeKalb County and it is from them that we secured our start of this valuable variety.

This splendid variety of yellow corn has averaged from 3.7 bushels to 19 bushels more per acre than any other variety for a six-year average on the 40-acre field conducted by the Illinois Experiment Station just south of the city limits of DeKalb. It matures earlier than the average corn grown in this latitude. Shells out with a very high percentage of grain and is one of the coming corns of the latitude.

We have the pure strain.

Don't forget to order at once as we expect to sell out early this season. Write name and address plainly.

Stockdale, Ill., Sept. 17, 1921.

The seed last purchased from you has, as far as I can see, turned out very satisfactory.

Yours truly,

GEO. H. WEITZ.

Otto, New York, Sept. 17, 1921. Couldn't ask for anything nicer in line of seed corn. Yours truly,

S. G. Burdick.

READ WHAT THIS MAN SAYS Ottawa, Ill, Sept. 16, 1921.

Dear Sirs:

I have been using your corn for the past five years and find it just as you represented.

I purchased enough Reids Yellow Dent last spring to plant 180 acres and I am certain I have as good corn as anyone in my territory. I am. Yours respectfully,

ARTHUR GRETENCORD. P. S.—Please send me a catalogue as soon as you have them.

Toulon, Ill., Sept. 16, 1921.

Dear Sirs:
The see' corn I bought from you last spring was A No. 1. It all grew and I got a fine stand.
Yours respectfully,
ELVIA VAN SICKLE.

Dwight, Ill., Sept. 27, 1921.

I got one of the best stands I ever had. ARTHUR J. SMITH. A SATISFIED CUSTOMER IS OUR BEST ADVERTISEMENT

READ THIS FROM AN OLD CUSTOMER Pontiac, Ill., Sept. 16.

Gentlemen: I have bought seed from your house off and on for TEN YEARS and have never gotten a bad bushel of

I put in 80 acres of it this year and it came fine. Yours respectfully,

C. E. MORRISON.

Breese, Ill., Sept. 20.

Dear Sir: I want you to know about the seed corn I got from you

this year.

I have raised the best corn I have ever raised. My corn took the first premium at the Clinton County Fair.

I thank you very much,

EMIL FRITZ.

Lexington, Ill., Sept. 22, 1921.

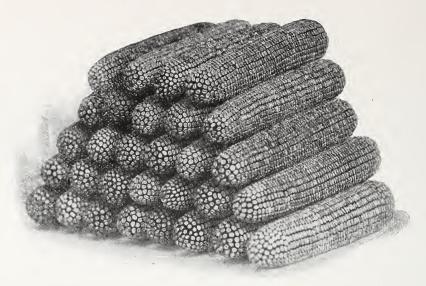
Dear Sir:
The Western Plowman I bought of you this spring I like very much. It is a very early corn for large corn. I think it will make about 60 to 65 bu. to the acre.
Yours very truly,
F A DAWSON.

F. A. DAWSON.

Nevada, Iowa, Sept. 24, 1920.

This is the second time I have purchased seed corn from you and I am very well pleased and it was a very good investment.

R. G. GIROUX.



Our Ideal Bunch of Reid Ears

Reid's Improved Yellow Dent

This Splendid Type of Yellow Corn is a World Beater

IGHT golden in color, ears from 9 to 12 inches long and 7 to 8 inches in circumference. No space between rows, which range from 18 to 20. The cob is almost completely covered with corn. Very small shank; ears run very uniform in size, color and shape. Shells from eighty-eight to ninety per cent of corn. Kernels are moderately dented and fully a half-inch deep. Cob red and medium size. This corn is very easy to husk. Stalks from 9 to 12 feet and an abundance of foliage, making it popular for fodder. This corn will get out of the way of frost in from 95 to 120 days, according to location, soil and season.

We think this the best strain of Reid's Yellow Dent grown today. It is reasonably early and is an immense vielder.

There is more Reid corn grown than any other one variety. It has taken more premiums at corn shows than all other varieties combined. We have bred for yield rather than for show.

Send us your order for our high-yielding Improved Reid-it will make you money.

Fowler, Ind., Sept. 28, 1921.

Had a fine stand of corn and the way of frost for two weeks at least. If in need of seed corn do not turn L. K. Ellsberry & Co. down as to early corn do not turn the corn do not turn. Had a fine stand of corn and it has been out of the ray of frost for two weeks at least. If in need of seed

Kewanee, Ill., Sept. 24, 1921.

Dear Sirs: Dear Sirs:

Your seed corn is O. K., no rotten grains in it and it all came up strong and grew nice and even, looks as though it would make 60 or 70 bu. per acre.

Whenever I need any seed corn will get it from you.

Yours respectfully,

ERNEST KEMPIN.

Ancona, Ill., Sept. 20, 1921.

Gentlemen:
The Reids Yellow Dent seed corn I bought of you was O. K. It matured fine and was about 10 days earlier than corn adjoining it of the same kind.
It is a little early to estimate the yield but would say that it looks like 60 bu.
Yours respectfully,
G. L. GOULD.

Colo, Iowa, Sept. 24, 1921.

In regards of the corn I think a lot of the Western Plowman and I think it is as early as the Kelly corn, for I have it in the same field of 40 acres, and I will let you know about the turn out when I go to picking it. Both are going to turn out well.

LOUIS GREINER.

Seaton, Ill., Sept. 22.

I can't speak too highly of the seed corn I bought of you last spring. I didn't find one grain in the amount I bought that was not fertile.

B. B. Seaton.

Prophetstown, Ill., Sept. 22, 1921.

For the past two years I have used seed corn from three sources. Both years the seed from your company has shown the best stand and yield. I shall certainly continue to use your seed corn.

Hugh L. Cole.

Higgins, Texas, Oct. 29, 1921.

The seed corn I got of you seemed to all grow. I planted it the 10th of April. It did well all summer and matured about three weeks ahead of seed here.

FED FAUSET.

Butted and Tipped by Hand

E COULD save a lot of money if we would use machinery to butt and tip our corn. But we will not do it. Our greatest pride is the quality of our shelled seed and the only way you can get out quality seed corn is to take that ear in your hand and shell off both ends of it by hand and watch what you are doing.

Some seed houses do not tip or butt their corn at all; others do it by machinery. They can do it any way they please and it is all O. K. with us, but we believe and our experience proves that hand work is the only way to get quality.

Our workmen are experts. They have sorted seed corn for us for years. They all know that we will not send out any second class corn and they take pride in their work. We treat them square they treat us square, and between us we get out corn that we are proud of.

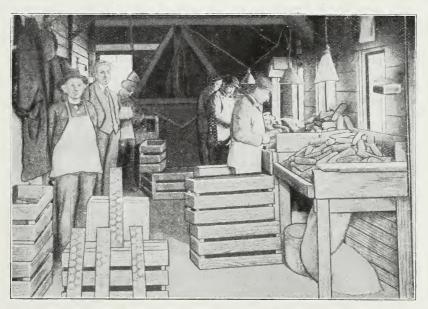
Free Storage

Many of our customers order their corn early in the winter and ask us to hold it until toward spring for them. We are glad to do this and, of course, make no charge for same. By this plan you can order your corn in January, and have it shipped the latter part of March. You are sure of your seed and do not have to take care of it during the cold winter months when there is danger of its getting damaged by the weather.

We frequently sell out of one or two varieties long before we sell out of the others and by getting your order in early you are sure of not being disappointed. We never substitute varieties. If we are out of what you order we always tell you so and let you decide whether you want your money back or want another variety which we have left.

Don't forget to order at once as we expect to sell out early this season.

We always advise our customers to order early so that they are sure of their seed.



Butting, tipping and testing. Every bushel of our seed corn goes through these work rooms.

Cutler, Ohio, Sept 23, 1921.

The seed corn ordered from you last spring was all right. Got a good stand and have a better crop than the average around here. I tried to get some pure seed corn here but it was all mixed up, and am glad I sent to you for it. I came here from Missouri last spring and have ordered seed corn from G. D. Sutton several times and always got good seed.

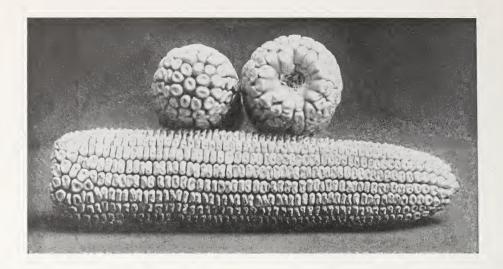
W. A. SAPP.

Platte City, Mo., Sept. 25, 1921. We have never had a single complaint. All are satisfied and the yeld is fine.

Emerald, Nebraska.

The corn did fine; send us samples and price list early next year.

H. C. JAMES.



Iowa Silvermine

HIS is the highest yielding of the standard early white varieties. It is a popular corn all over the corn belt. Iowa and northern Illinois grow it because it matures early. The South grows it where they want corn to mature quickly, before the drought sets in. We have the very best strain of this famous corn. It seems to withstand dry weather—giving good yields where other medium early varieties are injured.

Silvermine is a deep-grained corn, ears from nine to eleven inches—pure white and medium rough. Good leafy stalk, making it a splendid corn in hot climate where droughts are frequent.

We recommend this variety to any farmer in the corn belt who wants an early variety that will grow a heavy yield, as it is adapted to the corn belt and to all the Southern States. Silvermine can be grown over a wider territory than any other standard white variety. Matures in from ninety-five to one hundred and five days, according to soil, location and season.

We have found the corn to be remarkably free from barren stocks and to do especially well on the lighter soils.

Don't forget to order at once as we expect to sell out early this season.

Farm Advisers Doing Fine Work

We put great faith in the many County Farm Advisers over the Corn Belt. We sold seed corn to over 20 of them last year and it is a pleasure to deal with such a fine bunch of men. They know their business and you can trust them.

We trust them. And we want you to feel that any corn we ship you is not only subject to your approval but is also subject to the approval of your County Farm Adviser. We would be glad to have him see it, examine it and test it. We pleased and satisfied them last year and we know our corn will please them again for we have some mighty fine corn.

Just a Word of Warning

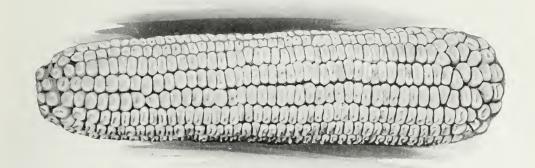
Don't take a chance on seed corn this spring that you are not sure is absolutely right. It doesn't make any difference what the price of seed corn is — whether it is cheap or high priced—you should have seed that you are sure will germinate good and make you a big yield.

There are any amount of farmers who will tell you that they are absolutely sure their corn will grow but, they haven't tested it.

We cannot and will not do business in that way! Our corn must test right before it leaves the house. We are not guessing when we say that it will germinate a certain per cent but, absolutely know.

This is the kind of seed that you should plant and

If you have it not we have it for you.



Silver King

THE earliest White Corn proper to grow in the State of Iowa. We have hardy Silver King; it is not the show type, but is the hardy type. It yielded sixty-five bushels for us this year, and has been known to yield over 100 bushels. It is the corn which is being grown so unsuccessfully in Minnesota and Northern Iowa. We believe it is a mighty good corn to grow in Central Iowa and will increase our acreage of it next season. It does not grow as large an ear as many of the yellow varieties, but it grows a lot of them.

It was the first corn we shucked this season; we do not expect it to last long.

We only have a limited supply of this variety. It is a very good corn to plant extremely early or late.

Your Railroad Fare Free— Come and See Us

We would just be mighty glad to have you come and see us and we will pay railroad fare and all other expenses to anyone not farther away than 100 miles who comes to us and purchases 50 bushels of seed corn either ear or shelled, or we will pay all his expenses if he comes and does not buy and finds that we have misrepresented our corn or method of keeping it. If you live farther away than 100 miles, we will pay that part of expenses on same condition as above.

Hundreds of men visit us every year and many of them make this statement: "I had no idea you had such a plant or took so much care in getting out your corn." Many of them come expecting to buy ear corn, but after going through and seeing for themselves how it is handled they will have nothing but shelled and graded seed. They see what they are getting and they know it is good.

You are always welcome. We have nothing to hide. We are proud of our corn and want you to come and visit us.

Read this Carefully

Did you ever stop to THINK and FIGURE that seed corn was the cheapest seed you will put in the ground this spring, and it will give you back MORE DOLLARS at harvest time next fall?

Our Sack Picked, shelled, seed corn at \$3.00 per bushel will plant 7 acres or more dropping two or three kernels to the hill which will cost you about 43c per acre.

Now, for example, we will take oats which is supposed, by many farmers, to be the cheapest seed they sow. We will say seed oats cost 35c per bushel. If you broadcast them you will sow from three to four bushels per acre. Taking three bushels per acre it will cost you \$1.05 for one acre, and for seven acres, \$7.35 making a difference in favor of SEED CORN OF 62 CENTS PER ACRE.

And, another thing. don't plant your corn TOO THICK. You will get just as BIG A YIELD, BETTER QUALITY OF CORN and it is not nearly as hard on your ground. A STAND OF TWO STOCKS of corn to the hill, on good ground and with favorable conditions will make you from 60 to 70 bushels per acre.

Now, the question arises: Suppose my seed corn does not germinate any too strong? Don't take a chance on that kind of seed. WE DO NOT GUESS BUT KNOW THAT OURS WILL GERMINATE ALMOST PERFECT.

Some Questions that We Are Asked

D O WE get the variety of corn that we ordered? You do, either by ordering them through mail or coming right here at the house and ordering.

If we order Sack Picked corn of one variety do we get that or do we get Regular Stock of the same variety, You get exactly what you order.

Another very important question that we are very often asked is: Why is it that your seed comes up quicker after planting, grows stronger throughout the season and, in most cases, outyields the seed that we have saved ourselves?

Here is the secret: We furnish our growers the very best of seed that we have in the house. We let it stand in the field until it is thoroughly matured, bring it into our immense house, dry it thoroughly, keep it at an even temperature and it stands to reason that corn handled in this shape is much stronger, will stand much more bad weather, in the spring, than seed that is hung up in exposed places, subject to all the different changes that occur during the winter.

This is the reason we are able to hold our old customers, keep them satisfied and they in turn tell their friends that they need not be afraid in ordering corn from the H. H. Withrow Company as they will be absolutely sure in securing just what you ordered and it must be right. You must be satisfied! If not, we want you to return the corn.

Where Our Orders Come From

E receive orders from practically all the states in the corn belt. The biggest share of our corn is sold through Northern Illinois, Eastern Iowa and Northern Indiana. Our plant is situated at Geneseo, Illinois, Henry County. This is one of the best corn raising localities in the state. Corn matures early and yields are good. Our soil is of a rich sandy loam which matures corn early and our corn is grown by some of the best farmers in this locality.

We are very careful in selecting our seed and we are very anxious to hold our old customers which we do. This can only be done by furnishing them the best of seed that we can produce and doing business with them in an honest, upright way.

We have customers still buying corn from us, year after year, that bought corn here at Geneseo the first year the plant was started.

FILL OUT THE ORDER BLANK VERY CAREFULLY, enclosing check, postoffice order, express money order or draft on New York, Chicago or St. Louis. Stamps acceptable on orders for less than \$1.00.

What Our Bankers Say:

To Whom It May Concern:

We are personally acquainted with the members of the firm of The H. H. Withrow Co. and know them to be responsible and reliable men who are striving to supply their customers with high quality seed corn. We believe they will sustain every statement they make in their seed catalog.

CENTRAL TRUST & SAVINGS BANK, By John Greenwood, Cashier, Geneseo, Ill. FARMERS' NATIONAL BANK, By J. A. Bradley, Cashier, Geneseo, Ill. FIRST NATIONAL BANK, By Chas. M. Morton, Cashier, Geneseo, Ill. PEOPLES' SAVINGS BANK, By H. G. Van Orsdel, Cashier, Nevada, Ia.

OUR TERMS ARE CASH WITH ORDER. We cannot open accounts as our orders are very great during corn season and we are very busy filling cash orders. If the corn is not satisfactory we will return your money.

If your freight station is a prepay station, you must enclose the freight with your order. We will prepay the freight on all orders of 25 bushels and over. Orders under that amount will be sent freight collect.



Improved Leaming

HIS is a big yielder and in our judgment the best ensilage corn grown. We are selling thousands of bushels of this famous corn to the dairy farmers of New York, Connecticut and Pennsylvania. It grows a good big ear of a rich orange yellow. Rather tapering ear, good big shank and heavy stalk and foliage. The fodder contains a large per cent of sugar, making it ideal for ensilage.

This corn is also a big yielder where grown for the market. One of the best standard yellow varieties and is popular with Illinois corn-growers owing to its high-yielding qualities. It matures in from one hundred to one hundred and twenty days, according to soil location and season.



These are drying racks. We hang thousands of bushels in this manner.

Elizabethtown, Penn., Sept. 25, 1921.

The seed corn received from you last spring came up I think to the grain with the odds against it of a cold, late backward spring. I went thru the field today and am satisfied that I will have a fine yield from the same.

F. A. SENSEMAN.

The H. H. Withrow Company, Atkinson, Illinois.

Last spring I purchased from you 10 bushels of Sack Picked Reid. Every kernel of it grew. Very well pleased with my yield. Your corn outyielded some other seed that I used at least 10 bushels per acre. Certainly very well satisfied. Yours respectfully, MITT HAIL.

Pride of the North

E have a limited quantity of this wonderful corn which has made money for so many farmers all over the corn belt. It is too well known to require description. But would especially recommend the strain which we have as it has not been inbred and has lots of strength and vigor. It is a fine early corn. Yields big and matures early. We usually have a big demand for this corn from the north central part of Iowa, also Nebraska. We got it in early and the seed is almost perfect.

Parcel Post Convenience

Have your shipments of one bushel or less sent by Parcel Post and have the corn delivered at your door. The rates are as follows:

One peck shelled	cornFirst a	and Second Ze	one 18c	Third Zone \$0.33
One half bushel	shelled cornFirst a	and Second Ze	one 33c	Third Zone .62
One bushel shelle	d cornFirst a	and Second Zo	one 62c	Third Zone 1.21

We can reach most of Illinois in First and Second zones.

Often the rate is cheaper than freight or express.

Always include the Parcel Post postage in your order or we will have to send corn C. O. D., which makes an additional charge of 10 cents. We accept stamps on order of \$1.00 or less.

Write Name and Address Plainly on Order Blank Terms—Cash with Each Order

Order today—can ship now or later as you wish. All shelled seed butted and tipped and graded for edge-drop planter.

The Season and Our Seed

In many sections of the corn belt all the corn was very late last fall. And, in fact, amost everywhere there was a good deal of late corn. But we had a wonderful crop. It matured very early and the yield was immense. The reason it matured so early is the same reason that has helped to make our business so successful—it is the character of our soil. We have a peculiar sandy loam. It holds moisture and gets warm early in the spring, pushes the crop along in the summer and ripens it up quick in the fall.

Our corn is just fine. We never had our house filled with any better corn and we have had some mighty fine seed in it. Big ears as dry as a bone and every kernel full of life. There cannot be any better seed than we have this year. It is practically perfect.

When better seed is grown the H. H. Withrow Co. will have it.

A satisfied customer is our best advertisement. We have many and we wish to add your name to our list.

Guarantee

E guarantee our corn to be pure bred and as free from foreign pollination as possible, perfectly matured, and of highest germinating powers, and we guarantee it to go out in first-class condition, as we carefully examine each ear. If any seed is received from us which is not satisfactory in every respect, it may be returned at our expense and money will be refunded. All corn may be kept ten days and tested in any manner and, if for any reason it is not satisfactory, it may be returned and money refunded; under no circumstances will we refund any money or receive corn back that has been kept longer than ten days. We can't and won't be responsible for corn in a thousand different hands for longer than ten days. If it is good, then it is up to the customer to keep it good. We will not be responsible for a crop, either. There are many reasons for crop failure. WE DO NOT GUARANTEE ANY CORN TO MATURE AT A CERTAIN TIME. as the season and location changes the time of maturing to such a great extent. We give you our best judgment as to time of maturing, also letters from our customers.

1922 PRICE LIST

A BIG CUT IN PRICES.

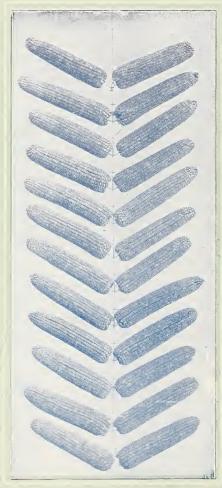
SUBJECT TO CHANGE WITHOUT NOTICE

We have made a material reduction in our price list. Labor and many other costs entering into getting out high class seed corn have not come down in price but we always try to give our customers more than their money's worth. We prefer to do a big business at a low price rather than a small business with high prices.

PLACE YOUR ORDER AT ONCE AND BE SURE OF YOUR SEED

No farmer can afford to use inferior seed when he can get the very highest quality at the following prices:

One	Peck	\$.75
One	Half Bushel	1.50
One	Bushel to any amount	per bushel, sacks free 2.50
Ear	Corn. in bushel crates	per bushel 3.00
Pick	ed in a sackdried on a rack	per bushel, shelled 3.00
Pick	ed in a sackdried on a rack	per bushel, in ear 3.50
	order for less than one bushel accepted in ear.	ONE EAR POSTPAID 25c.



A Hanger of Seed Corn.